

PRESENTED BY CONWAY & ASSOCIATES

## JOIN US MAY 15-16, 2024 Legacy Coaching For Multi-Generational Families

Join us for two days of training. Learn to implement successful coaching strategies with your clients. Help them think through their legacies in deep and meaningul ways.

### Do you have clients who:

- Aren't clear what to do with what they have?
- Aren't sure about what will happen with their estate when they are gone?
- Have an estate plan that doesn't align with their real objectives?
- Would like to learn more about how their wealth transfer plan will impact the next generation - both positively and negatively?
- Haven't had conversations with the next generation about what they will do with what they have?
- Might consider giving to their children during their lives instead of at end-of-life bequest?

These and many other issues will be covered in our Legacy Coaching Training

# WHAT YOU WILL LEARN

- The skills needed to become a Multi-generational Legacy Coach
- The 3 Stages of Legacy Coaching
- How to conduct a Family Legacy Review - a deep dive into the 5 areas of Legacy: Personal, Family, Financial, Business, and Charitable
- Tackling Tough Questions What to leave to children, and how to leave it? How much to leave to charity? Who to choose as executors and trustees?
- How to engage the next generation at a deeper level
- How to relate to high net worth families
- How to conduct family meetings
- How to help families develop vision, mission, and value statements
- How to create a Zero Estate Tax Plan

## MAY 15-16, 2024

#### Training At: Reformed Theological Seminary, 1580 Terrell Mill Rd SE, Marietta, GA

Start: Wednesday, 5/15/24 @ 1:00pm End: Thursday, 5/16/24 @ 3:00pm

11+ hours of personal and practical Legacy Coach training for \$3,500 with follow-up training available

### **Registration:**

Online: www.LegacyByDesign.co/events Email: sheldon@conwayassoc.com tom@conwayassoc.com Phone: 402.360.4050 (Sheldon) 404.295.1142 (Tom)



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